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FOR IMMEDIATE RELEASE

## **Thinwires Goes Further With ValuePoint™ Networks**

*Buffalo, NY – October 08, 2004* – Thinwires, a leading wireless networking solutions provider, and ValuePoint Networks, a manufacturer of rugged, high-performance Wi-Fi networking gear, have announced a partnership. Thinwires has been integrating ValuePoint products into its rapidly growing hospitality and residential MDU (Multi-Dwelling Unit) network over the past several months.

“We’re extremely impressed and more than satisfied with the quality and performance of the ValuePoint product,” said Michael Kasprzyk, CEO of Thinwires. “Since Thinwires started using the ValuePoint SuperAP™s, we’ve not only decreased our cost of implementation, but we’ve also seen a substantial decrease in support calls to our call center due to interference, outage or other AP related issues– they’re that good and that reliable,” he continued. “We’ve been searching for an affordable and reliable commercial-grade AP solution for some time, and I’m happy to say that the ValuePoint SuperAP™ is a winner.”

“Thinwires is an excellent partner of ours,” said David Grissom, ValuePoint Networks’ VP Business Development. “They are smart, capable, and the hospitality/MDU markets they target are an ideal place for our products to shine. Their Wi-Fi expertise is obviously making them very successful, and we are seeing a rapid upsurge in their deployment activity.”

### **About Thinwires:**

Thinwires LLC, based in Buffalo, NY, is a nationwide provider of Wi-Fi networking solutions. Partnering with Thinwires allows business or property managers to increase profits by offering value-added wireless Internet services to their customers or tenants. Thinwires provides complete wireless solutions from installation to support. For more information, please visit <http://www.thinwires.com/>

### **About ValuePoint Networks:**

ValuePoint is a manufacturer of Wi-Fi products for the public access market. ValuePoint’s products are designed for the unique needs of Service Providers, Wireless ISPs, Billing Providers, and Venue Operators in the burgeoning public access space. This includes Hotels, RV Parks, Marinas, Airports, Multi-Tenant Units, Multi-Dwelling Units, and outdoor wireless applications. For more information on ValuePoint’s Controllers, Rugged Access Points, and Accessories, please visit [www.valuepointnet.com](http://www.valuepointnet.com)

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