



Customer Brief: Blocking Bittorrent

Overview

Aerolina manages High Speed Internet and Wi-Fi access for hospitality throughout the United States, especially hotels in the southeastern U.S. Increasingly, bittorrents used to download illegal content have plagued hotels. Aerolina was asked by their hotel clients to stop them.

Application

Aerolina needed a cost-effective way to block all Bittorrent traffic while still allowing maximum bandwidth and performance to legitimate users of web, Email, VPN, and other applications. Port-based methods of block Bittorrents have limited usefulness especially in stopping encrypted and port seeking bittorrents. Thus Aerolina needed a more advanced method.

Solution

Aerolina found what it was looking for, in the UTM-5000 security appliance from VP Networks! The UTM-5000 employs the latest deep packet inspection to inspect the headers of every packet to identify bittorrent and discard it immediately. This includes encrypted traffic over port 80.

After employing UTM-5000 for its largest customers, Aerolina asked for a lower priced solution for its small hotel customers who could not justify the cost a full blown security appliance. ValuePoint (VP) Networks met their needs by launching the UTM hospitality version with maximum bittorrent blocking at a lower price! Aerolina has rolled out UTM capability for many of its hotel customers.

Case study: A large hotel managed by Aerolina's service installed the UTM-5000 for their guest Wi-Fi network, and stopped getting illegal content download warnings from their ISP. Yet they received a warning about a network used to serve their meeting rooms. This was the only network at the hotel not protected by the UTM-5000! So, they added a UTM-5000 to the meeting rooms network too.

Testimonial

“The VP Networks UTM-5000 is an effective way to block bittorrents that are used to download illegal content. The hotel version is priced for my small and mid-sized customers and does not compromise any of the bittorrent blocking”, says Scott Adams of Aerolina. In addition, “VP Networks backs up all their products with top notch support and customer configuration assistance!” says Scott. “We are adding UTMs to our existing Wi-Fi networks to provide our customers the security features they need”.

For more information about VP Networks' products and solutions contact: sales@valuepointnet.com or (415) 979-0600 option 1.